TVS MOTOR COMPANY LIMITED

Regd office: "Jayalakshmi Estates", No. 29, Haddows Road, Chennai 600 006 om Telephone No. (044) 28272233 Fax No. (044) 28257121 Email:contactus@tvsmotor.com Website:www.tvsmotor.com

CIN:L35921TN1992PLC022845

STATEMENT OF AUDITED STANDALONE & CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31ST MARCH 2017

(Rs. in Crores) STANDALONE CONSOLIDATED **Quarter Ended** Year Ended Year Ended 31.03.2017 31.12.2016 **Particulars** 31.03.2016 31.03.2016 31.03.2017 31.03.2016 31.03.2017 No (1) (3) (4) (2) (5) (6)(7) (Unaudited) (Audited) (Audited) 1 Sales in Numbers 674870 718605 660469 2927280 2679264 3,076.02 3,239.55 3,052.20 Revenue from Operations 13,190.06 12,090.92 3 Other income 63.20 34.80 38.57 173.37 103.85 165.44 91.35 3,090.77 Total Income 3,139.22 3,274.35 13,363.43 12,515.28 12,194.77 13,739.33 Expenditure a) Cost of materials consumed 2016.93 2139.29 1,880.71 8,620.88 7,657.23 8,692.53 7,697.67 b) Purchase of stock-in-trade 89.78 69.34 291.22 251.41 266.13 66.61 292.70 c) Changes in inventories of finished goods, work-in-process and stock-in-trade 29.55 (59.51)14.77 (58.73)70.53 (48.77) 62.77 d) Excise duty 231.52 256.17 254.89 1,054.75 986.26 1,111.27 1,046.87 e) Employee benefits expense 173.73 191.90 159.34 745.64 652.39 828.05 731.19 f) Finance cost 13.24 11.52 14.40 43.95 48.73 59.62 70.02 g) Depreciation and amortisation expense 77.45 71.97 67.09 287.81 236.05 316.82 262.19 h) Other expenses 373.00 423.87 475.97 1,679.23 1,663.23 1,829.35 1,803.19 Total 3,005.20 3,104.55 2,933.78 12,664.75 11,565.83 13,081.57 11,940.03 Profit from ordinary activities before Share of Profit /(Loss) of associates and Exceptional items (2+3-4) 134.02 169.80 156.99 698.68 628.94 657.76 575.25 6 Share of profit/(loss) of Associates 0.20 4.84 169.80 698.68 Profit from ordinary activities before Exceptional items (5+6) 134.02 156.99 628.94 657.96 580.09 Exceptional Items - Gain / (Loss) Profit from Ordinary Activities before tax (7+8) 134.02 169.80 156.99 698,68 628.94 657.96 580.09 Tax expense 10 7.25 37.13 20.96 140.60 139.66 148.67 151.45 Profit for the year (9-10) 11 126.77 132.67 136.03 558.08 489.28 509.29 428.64 12 Other Comprehensive Income (net of tax) 9.49 (6.73)(7.17)33.20 (7.70)8.59 10.37 591.28 13 Total Comprehensive Income for the period (11+12) 136.26 125.94 128.86 481.58 517.88 439.01 14 Net Profit / (Loss) attributable to a) Owners of the Company 126.77 132.67 136.03 558.08 489.28 511.24 429.15 Non controlling interest (1.95)(0.51)15 Other Comprehensive income attributable to a) Owners of the Company 9.49 (6.73)(7.17)33.20 (7.70)8.93 10.37 b) Non controlling interest (0.34)16 Total Comprehensive income attributable to a) Owners of the Company 136.26 125.94 128.86 591.28 481.58 520.17 439.52 (2.29)(0.51)b) Non controlling interest Paid up equity share capital (Face value of Re.1/- each) 47.51 47.51 47.51 47.51 47.51 47.51 47.51 18 Reserve excluding Revaluation Reserves 2,360.82 1910.83 2,168.53 1,770.97 19 Earnings Per Share (Face value of Re. 1/- each) (not annualised) (i) Basic (in Rs.) 2.67 2.79 2.86 11.75 10.30 10.76 9.03

2.67

2.79

2.86

(ii) Diluted (in Rs.) Notes:

- 1 The Standalone operations of the Company relate to only one segment viz., automotive vehicles and parts.
- 2 During the quarter ended 31st March 2017, the Company has made the following investments: a. Rs.20.08 Crores in Equity shares of PT.TVS Motor Company, Indonesia.
- b. Rs.15 Crores in Equity shares of TVS Credit Services Limited, Chennai.
- c. Rs.2 Crores in Preference shares of TVS Motor Services Limited, Chennai.
- 3 Other Income reported in the above financials for the quarter and year ended 31st March 2017 includes State Government Grant of Rs.31.56 Crores referable to company's operation.
- 4 Revenue from Operations reported in the above financials for the quarter and year ended 31st March 2017 is net off Rs.57.09 crores being discounts allowed to customers during March 2017 for sale of BS-III compliant vehicle.
- 5 The figures of the last quarter are the balancing figures between the audited figures in respect of the full financial year and the published year to date figures upto the third quarter of the respective financial years. 6 The Directors at the meeting held on 06th March 2017, declared a second interim dividend of Rs.1.25 per share (125 %) and the same was paid to the shareholders on 18th March 2017. The board earlier declared first interim dividend of Rs. 1.25/- per share (125%) and the same was paid on 10th November 2016. The total dividend including second interim dividend for the year ended 31st March 2017 aggregate to Rs.2.50 per share (250 %) on 47,50,87,114 equity shares of Re.1/- each absorbing a sum of Rs.141.29 Cr (including dividend distribution tax). The directors do not recommend any further dividend for the year 2016-17.
- 7 The above audited financial results were reviewed and recommended by the Audit and Risk Management Committee and approved by the Board of Directors at their meetings held on 26th April 2017 and 27th April 2017, respectively.
- 8 The Company has prepared these consolidated and standalone financial results in accordance with the Companies (Indian Accounting Standards) Rules, 2015 (Ind AS) prescribed under Section 133 of the Companies Act, 2013. The Company has adopted the Indian Accounting Standards (Ind AS) from 1st April 2016 with a transition date of 1st April 2015. The comparative financial information of the Company for the year ended 31st March 2016, which have earlier been prepared as per IGAAP, have also been restated to comply with Ind AS.
- 9 In terms of SEBI circular CIR/CFD/CMD/56/2016 dated: 27th May 2016, the Company hereby declares that the Auditors have issued Audit Reports both for Standalone and Consolidated Financial results with unmodified opinion for the year ended 31st March 2017.

10 The reconciliation of net profit reported under Indian GAAP for the quarter and Year ended 31st March 2016 with Ind AS is given below: (Rs. In Crores) Standalone

		Standalone		
Description	Description Quarter Ended		Year Ended	
	31.03.2016	31.03.2016	31.03.2016	
Net profit as per Indian GAAP	117.76	432.14	369.33	
Add: Actuarial Gain / (Loss) on Employee defined benefit plans recognised in "Other Comprehensive Income"	4.95	11.84	12.35	
Add: Increase in fair value of financial assets	12.31	50.53	50.60	
Add: Measurement of Financial Liabilities at Amortised Cost and impact of Derivative Contracts	0.65	(0.49)	(0.34)	
Add: Reversal of Provision for Diminution of investment	1.07	1.07	* * *	
Add: Reversal of amortisation of goodwill and lease amortisation	-	-	0.32	
Less: Transition differences of an Associate		-	(0.04)	
Less: Amortisation on deposit on lease hold land		-	(0.11)	
Add: Recognition of Non controlling Interest losses	-	¥ 2	0.51	
Less: Tax on above	(0.71)	(5.81)	(3.47)	
Net profit as per Ind AS	136.03	489.28	429.15	
Other comprehensive income, net of income tax:				
i. Items that will not be reclassified to profit and loss	(7.51)	(8.04)	(8.51)	
ii. Items that will be reclassified to profit and loss	0.34	0.34	18,88	
	(7.17)	(7.70)	10.37	
Total comprehensive income for the period	128.86	481.58	439.52	

11 Figures for the previous periods have been regrouped, wherever necessary, to conform to the current period's classification.

Place : Bengaluru Date: 27th April 2017 TVS Motor Company Limit

Consolidated

Chairman

TVS

9.03

FOR V. SANKAR AIYAR & CO. CHARTERED ACCOUNTANTS FIRM REGN. No. 109208W.

> (S. VENKATRAMAN) PARTNER M. No. 34319

Regd office: "Jayalakshmi Estates", No. 29, Haddows Road, Chennai 600 006

STATEMENT OF ASSETS AND LIABILITIES

	Stand	alone	(Rs. In Crores) Consolidated				
Particulars	As at	As at	As at 31.03.2017	As at			
raidealais	31.03.2017 31.03.			31.03.2016			
ASSETS		Audited					
Non-Current Assets							
(a) Property, Plant and Equipment	1,930.64	1,672.67	2,273.77	1,988.67			
(b) Capital work-in-progress	62.28	30.96	63.81	47.21			
(c) Investment Properties	-	-	32.56	28.12			
(d) Goodwill	_	_	2.20				
(e) Other Intangible assets	53.23	46.92	53.53	47.2			
(f) Financial Assets	00.20	40.02	00.00	77.2			
i. Investments	1,587.90	1,214.86	1,060.00	861.0			
ii. Loans	- 1,007.00	55.30	1,000.00	- 001.0			
iii. Others (Bank deposits)	0.12	0.10	0.22	0.2			
(g) Investments accounted using equity method	- 0.12	5.10	95.19	53.3			
(h) Non-current Tax assets (net)	24.67	11.26	26.51	14.7			
(i) Other non-current assets	58.94	33.74	85.90	51.1			
Total non-current assets	3,717.78	3,065.81	3,693.69	3,094.0			
Current Assets	0,7 17.70	0,000.01	0,000.00	3,034.0			
(a) Inventories	966.95	696.33	1,161.86	882.6			
(b) Financial Assets	900.93	090.33	1, 10 1.60	002.0			
i. Trade receivables	723.77	E79.03	704.04	400.0			
ii. Cash and cash equivalents		578.03	701.81	490.8			
iii. Bank balances other than (ii) above	4.37	28.34	47.12	49.1			
iv. Others	4.14	4.40	4.14	4.4			
	13.51	29.28	16.88	34.2			
(c) Current Tax Assets (Net)	1.88	26.84	3.06	29.0			
(d) Other current assets Total current assets	472.27	523.15	499.40	561.7			
Total Current assets	2,186.89	1,886.37	2,434.27	2,052.0			
Total assets	5,904.67	4,952.18	6,127.96	5,146.0			
EQUITY AND LIABILITIES							
Equity							
(a) Equity Share capital	47.51	47.51	47.51	47.5			
(b) Other Equity	2,360.82	1,910.83	2,168.53	1,770.9			
Equity attributable to owners	2,408.33	1,958.34	2,216.04	1,818.4			
Non-controlling interest	-		8.78	(0.5			
Total equity	2,408.33	1,958.34	2,224.82	1,817.9			
Liabilities							
Non-current liabilities							
(a) Financial Liabilities							
i. Borrowings	468.76	494.23	501.23	508.7			
(b) Provisions	50.80	39.99	64.59	48.6			
(c) Deferred tax liabilities (Net)	125.70	143.74	128.70	146.1			
Total non-current liabilities	645.26	677.96	694.52	703.5			
Current liabilities							
(a) Financial Liabilities							
i. Borrowings	616.38	264.23	740.85	390.5			
ii. Trade payables	1,859.36	1,543.71	1,953.69	1,626.5			
iii. Other Payables			32.56	28.1			
iv.Other financial liabilities	79.61	215.61	130.32	241.9			
(b) Provisions	62.87	58.47	62.91	58.5			
(c) Other current liabilities	232.86	233.86	288.29	278.8			
Total Current liabilities	2,851.08	2,315.88	3,208.62	2,624.5			
Total liabilities	3,496.34	2,993.84	3,903.14	3,328.0			
	3, .35.54	_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	-,000117	0,020.0			
Total equity and liabilities	5,904.67	4,952.18	6,127.96	5,146.0			

TVS

SEGMENT WISE REVENUE, RESULTS & CAPITAL EMPLOYED

(Rs in Crores)					
	Consolidated				
Particulars		As at			
, articular		31.03.2016			
	Audited				
		772 722 722			
	The state of the state of	12,130.97			
	585.43	578.42			
c) Others	7.00	17.20			
TOTAL	13,870.57	12,726.59			
Less: Inter-Segment Revenue	296.68	302.66			
Revenue from operations	13,573.89	12,423.93			
Results					
Profit before tax and interest					
a) Automotive Vehicles & Parts	690.06	602.29			
b) Automotive Components	26.95	42.24			
178	0.37	0.74			
* P 50000000					
TOTAL	717.38	645.27			
Less: i) Interest	59.62	70.02			
The second secon	55102	70.02			
	_	_			
net of analocable medile					
Profit before tax	657.76	575.25			
	307.17	0,0,120			
0 (0)	2,524.60	2,134.80			
	5.5.5.2 ********************************	240.04			
		0.54			
	3.00	0.51			
Capital employed	2,790.64	2,375.38			
	Less: Inter-Segment Revenue Revenue from operations Results Profit before tax and interest a) Automotive Vehicles & Parts b) Automotive Components c) Others TOTAL Less: i) Interest	Particulars			

FOR V. SANKAR AIYAR & CO. CHARTERED ACCOUNTANTS

FIRM REGN. No. 109208W

(S. VENKATRAMAN)
PARTNER M. No. 34319

TVS MOTOR COMPANY LIMITED

TVS

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STATEMENT OF AUDITED STANDALONE & CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31ST MARCH 2017

(Rs. in Crores)

	Particulars	Standalone				Consolidated	
S.		Quarter ended		Year ended		Year ended	
No	Particulars	31.03.2017	31.03.2016	31.03.2017	31.03.2016	31.03.2017	31.03.2016
		(Unaudited)		(Audited)		(Audited)	
1	Total income	3,139.22	3,090.77	13,363.43	12,194.77	13,739.33	12,515.28
2	Net Profit (before Tax, Exceptional items)	134.02	156.99	698.68	628.94	657.96	580.09
3	Net Profit before tax (after Exceptional items)	134.02	156.99	698.68	628.94	657.96	580.09
4	Net Profit after tax (after Exceptional items)	126.77	136.03	558.08	489.28	509.29	428.64
5	Total Comprehensive Income for the period [Comprising Profit / (Loss) for the period (after tax) and Other Comprehensive Income (after tax)]	136.26	128.86	591.28	481.58	517.88	439.01
6	Equity share capital (Face value of Re.1/- each)	47.51	47.51	47.51	47.51	47.51	47.51
7	Reserves (excluding Revaluation Reserve)			2360.82	1910.83	2168.53	1770.97
8	Earnings Per Share (Face value of Re. 1/- each) (not annualised)						
	(i) Basic (in Rs.)	2.67	2.86	11.75	10.30	10.76	9.03
	(ii) Diluted (in Rs.)	2.67	2.86	11.75	10.30	10.76	9.03

- 1 The above is an extract of the detailed format of quarterly financial results filed with the Stock Exchanges under Regulation 33 of the SEBI (Listing Obligations and Other Disclosure Requirements) Regulations, 2015. The full format of the audited financial results are available on the Stock exchange websites (www.bseindia.com and www.nseindia.com) and on company's website (www.tvsmotor.com).
- 2 The Company has prepared these consolidated and standalone financial results in accordance with the Companies (Indian Accounting Standards) Rules, 2015 (Ind AS) prescribed under Section 133 of the Companies Act, 2013. The Company has adopted the Indian Accounting Standards (Ind AS) from 1st April 2016 with a transition date of 1st April 2015. The comparative financial information of the Company for the year ended 31st March 2016, which have earlier been prepared as per IGAAP, have also been restated to comply with Ind AS.
- 3 Revenue from Operations reported in the above financials for the quarter and year ended 31st March 2017, is net off Rs.57.09 crores being discounts allowed to customers during March 2017 for sale of BS-III compliant vehicle.

4 Figures for the previous periods have been regrouped, wherever necessary, to conform to the current period's classification.

Place : Bengaluru Date: 27th April 2017 For TVS Motor Company Limited

CHARTERED ACCOUNTANTS FIRM REGN, No. 109208W

M. No. 34319