|  | TVS MOTOR COMPANY<br>Regd office: "Jayalakshmi Estates", 29, Had<br>UNAUDITED FINANCIAL RESULTS (STANDALONE) FOR | ldows Road, Cheni    |   | 2011   | Do in Craves   |  |
|--|--|----------------------|---|--|--|--|
|  | Particulars  | 3 months<br>ended    | Corresponding 3<br>months ended in<br>previous year | Year to date figure<br>for the current year<br>ended | <i>Rs. in Crores</i><br>Year to date figure fo<br>the previous year<br>ended |  |
|  |  | 31.03.2011           | 31.03.2010  | 31.03.2011   | 31.03.2010   |  |
|  |  |                      | Unaudited   |  | Audited  |  |
|  |  | (1)                  | (2)   | (3)  | (4)  |  |
| 1(a) Net sales / Income from   |  | 1,604.64             | 1,192.41  | 6,177.50   | 4,363.11   |  |
| (b) Other Operating Incom  | ie   | 28.82                | 24.43   | 111.81   | 67.03  |  |
| Total Income   |  | 1,633.46             | 1,216.84  | 6,289.31   | 4,430.14   |  |
| 2. Expenditure   | a in stack in trade and work in progress   | (10.77)              | 6.91  | (150.72)   | 1.95   |  |
| b. Consumption of raw  | e in stock in trade and work in progress   | (19.77)<br>1,182.48  | 804.29  | (150.72)<br>4,625.97                                 | 3,018.79   |  |
| c. Purchase of traded of   |  | 30.91                | 23.47   | 108.39   | 81.49  |  |
| d. Employees cost  |  | 80.36                | 77.34   | 324.80   | 251.26   |  |
| e. Depreciation  |  | 24.32                | 26.27   | 106.82   | 102.52   |  |
| f. Amortisation  |  | 17.78                | 15.50   | 63.54  | 61.75  |  |
| g. Other expenditure   |  | 250.40               | 207.50  | 916.96   | 726.79   |  |
| h. Total   |  | 1,566.48             | 1,161.28  | 5,995.76   | 4,244.55   |  |
|  | before other income, Interest & Exceptional items (1-2)  | 66.98                | 55.56   | 293.55   | 185.59   |  |
| 4. a. Other income   |  | 0.30                 | 0.31  | 3.00   | 0.39   |  |
|  | onetary item translation difference  | (0.05)               | 1.12  | (0.01)   | 0.08   |  |
|  | st & Exceptional items (3+4)   | 67.23                | 56.99   | 296.54   | 186.06   |  |
| 6. Interest (net of income   |  | 5.66                 | 12.29   | 46.45  | 63.17  |  |
|  | t before Exceptional Items (5-6)   | 61.57                | 44.70   | 250.09   | 122.89   |  |
| <ol> <li>Exceptional Items net (</li> <li>Profit (+) / Loss (-)</li> </ol> |  | 61.57                | (38.19)<br><b>6.51</b>                              | 250.09   | (46.72<br><b>76.17</b>   |  |
| 10. Tax expense  | from Ordinary Activities before tax (7+8)  | 19.89                | (13.78)   | 57.51  | (11.84   |  |
|  | ) from Ordinary Activities after tax (9-10)<br>t of tax expense)   | 41.68                | 20.29   | 192.58   | 88.01  |  |
| , , ,  | s (-) for the period (11-12)   | 41.68                | 20.29   | 192.58   | 88.01  |  |
|  | apital (Face value of Re.1/- each)   | 47.51                | 23.75   | 47.51  | 23.75  |  |
|  | valuation Reserves as per balance sheet of previous accounting year  | -                    |   | -  | 841.55   |  |
| for the previous year (  | •  | 0.88                 | 0.43  | 4.05   | 1.8  |  |
| for the previous year (  | after Extraordinary items for the period, for the year to date and not to be annualised)                         | 0.88                 | 0.43  | 4.05   | 1.8  |  |
| 17. Public Shareholding<br>- Number of shares                              |  | 193311328            | 93955664  | 193311328  | 9395566  |  |
| - Percentage of shareh   | oldina   | 40.69                | 39.55   | 40.69  | 39.55  |  |
| 18. Promoters and Promote  | -  | 10.05                | 55.55   | 10.09  | 55.55  |  |
| (a) Pledged / Encumbered   |  |                      |   |  |  |  |
| - Number of shares   |  | Nil                  | Nil   | Nil  | Ν  |  |
| - Percentage of shares   | (as a % of the total shareholding of promoter and promoter group)  | Nil                  | Nil   | Nil  | N  |  |
|  | (as a % of the total share capital of the company)   | Nil                  | Nil   | Nil  | Ν  |  |
| (b) Non - encumbered   |  |                      |   |  |  |  |
| - Number of shares   |  | 281775786            | 143587893   | 281775786  | 14358789   |  |
| -  | (as a % of the total shareholding of promoter and promoter group)  | 100                  | 100.00  | 100  | 10   |  |
|  | (as a % of the total share capital of the company)   | 59.31                | 60.45   | 59.31  | 60.45  |  |
| 2 Status of investor comp<br>at the end of the quart                       |  | o.of complaints rema | ining unresolved at                                 | the commencement a                                   |  |  |
| 3 Amortisation expenses represent:<br>Particulars                          |  | Quart                | Quarter Ended                                       |  | Rs. in Crores<br>Year to date  |  |
|  |  | 31.03.2011           | 31.03.2010  | 31.03.2011   | 31.03.2010   |  |
|  | and diag   | 10.37                | 5.90  | 33.81  | 23.35  |  |
| Amortisation of moulds   |  |                      |   |  |  |  |
| Amortisation of moulds<br>Amortisation of new pr                           |  | 7.41                 | 9.60  | 29.73  | 38.40  |  |

- to be added to or deducted from cost of capital assets acquired through such loans. This has been effected in the computation of above results. Exchange difference in regard to ECB other than relating to acquisition of capital assets are added to or deducted from Foreign Currency Monetary Item Translation Difference Account
- Particulars of investments made by the Company in its subsidiaries during the quarter ended 31.03.2011, are as follows:
- a. Rs.22.52 crores towards 8,00,000 preference shares of USD 10 each in PT.TVS Motor Company Indonesia, Jakarta; and
- b. Rs.14.25 crores in the equity capital of TVS Energy Limited, Chennai.

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- 6 The Company has also invested Rs.35.10 crores in preference shares of TVS Motor Services Limited, Chennai.
- 7 Figures for the previous periods have been regrouped, wherever necessary, to conform to the current period's classification
- The Committee of Directors on 10th September 2010 allotted 23,75,43,557 equity shares of Re.1/- each as bonus shares in the ratio of 1:1 to the shareholders whose names appeared in the Register of Members and/or Depositories as members and/or as beneficial owners as on the record date viz., 9th September 2010. In pursuance of Accounting Standard (AS-20) on Earnings per Share (EPS), EPS for the current and prior periods have been computed on the basis of new number of shares
- 9 The above unaudited financial results were reviewed and recommended by the audit committee and approved by the board of directors at their meeting held on 29th April 2011 and a limited review of the same has been carried out by the statutory auditors of the Company.

## For TVS MOTOR COMPANY LIMITED

| Place : Bengaluru      | Sd/-     |
|------------------------|----------|
| Date : 29th April 2011 | Chairman |