TVS MOTOR COMPANY LIMITED

TVS

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STATEMENT OF AUDITED STANDALONE & CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31ST MARCH 2019

| | | (Rs. in Crores) STANDALONE CONSOLIDATED | | | | | | | | |
|------|--|---|--------------------|--------------|------------|------------|------------|------------|--|--|
| - | | | | CONSOLIDATED | | | | | | |
| s. | | | Quarter Ended | | Year Ended | | Year Ended | | | |
| No | Particulars | 31.03.2019 | 31.12.2018 | 31.03.2018 | 31.03.2019 | 31.03.2018 | 31.03.2019 | 31.03.2018 | | |
| | | (1) | (2) (Unaudited) | (3) | (4) | (5) | (6) | (7) | | |
| _ | | | | | idited) | (Audited) | | | | |
| 1 | Sales in Numbers | 907306 | 989787 | 889141 | 3913702 | 3466079 | | | | |
| 2 | Revenue from Operations | 4,384.02 | 4,663.98 | 4,007.24 | 18,209.92 | 15,518.63 | 20,159.99 | 16,701.75 | | |
| 3 | Other income | 3.58 | 0.65 | 9.51 | 7.54 | 99.03 | 25.44 | 99.61 | | |
| ١. | Total Income | 4,387.60 | 4,664.63 | 4,016.75 | 18,217.46 | 15,617.66 | 20,185.43 | 16,801.36 | | |
| 4 | Expenditure | | | | | | | | | |
| | a) Cost of materials consumed | 3,278.04 | 3444.30 | 2,904.08 | 13,672.80 | 10,909.92 | 13,788.43 | 11,003.04 | | |
| | b) Purchase of stock-in-trade | 62.14 | 60.32 | 60.64 | 244.84 | 254.41 | 244.84 | 254.56 | | |
| | c) Changes in inventories of finished goods, work-in-process and stock-in-trade | 19.15 | 30.07 | (18.97) | (75.37) | (31.34) | (78.95) | 33.96 | | |
| | d) Excise duty | | - | - | - | 343.22 | - | 361.50 | | |
| | e) Employee benefits expense | 203.55 | 236.65 | 227.22 | 922.63 | 868.01 | 1,432.15 | 1,149.79 | | |
| | f) Finance cost | 24.69 | 16.69 | 18.25 | 80.56 | 56.62 | 663.40 | 338.22 | | |
| | g) Depreciation and amortisation expense | 103.09 | 101.24 | 94.36 | 399.27 | 338.73 | 441.71 | 373.60 | | |
| | h) Other expenses | 513.01 | 516.91 | 539.12 | 2,011.77 | 1,999.45 | 2,612.70 | 2,356.45 | | |
| | Total | 4,203.67 | 4,406.18 | 3,824.70 | 17,256.50 | 14,739.02 | 19,104.28 | 15,871.12 | | |
| _ | Due file form and in the second secon | | | | | | | | | |
| 5 | Profit from ordinary activities before Share of Profit /(Loss) of associates | | | | | | | | | |
| | and Exceptional items (2+3-4) | 183.93 | 258.45 | 192.05 | 960.96 | 878.64 | 1081.15 | 930.24 | | |
| | Share of profit/(loss) of Associates | - | - | - | - | - | 1.70 | 0.57 | | |
| 7 | Profit from ordinary activities before Exceptional items (5+6) | 183.93 | 258.45 | 192.05 | 960.96 | 878.64 | 1082.85 | 930.81 | | |
| 8 | Exceptional Items - Gain / (Loss) | - | - | - | | - | - | - | | |
| | Profit from Ordinary Activities before tax (7+8) | 183.93 | 258.45 | 192.05 | 960.96 | 878.64 | 1082.85 | 930.81 | | |
| 10 | Tax expense | | | | | | | | | |
| | a) Current tax | 66.77 | 73.00 | 10.56 | 276.76 | 197.06 | 363.18 | 248.40 | | |
| | b) Deferred tax | -16.67 | 7.06 | 15.88 | 14.06 | 18.99 | (5.73) | 17.63 | | |
| l | Total tax expense | 50.10 | 80.06 | 26.44 | 290.82 | 216.05 | 357.45 | 266.03 | | |
| | Profit for the period (9-10) | 133.83 | 178.39 | 165.61 | 670.14 | 662.59 | 725.40 | 664.78 | | |
| 12 | Other Comprehensive Income (net of tax) | | | | | | | | | |
| | a) Items that will not be reclassified to profit or loss | 2.83 | (3.45) | (33.27) | (3.57) | (1.03) | (3.51) | (4.61) | | |
| l | b) Items that will be reclassified to profit or loss | -7.03 | 18.12 | (2.46) | 0.31 | (1.84) | 9.77 | 2.55 | | |
| | Total Comprehensive Income for the period (11+12) | 129.63 | 193.06 | 129.88 | 666.88 | 659.72 | 731.66 | 662.72 | | |
| 14 | Net Profit attributable to | | | | | | | | | |
| | a) Owners of the Company | 133.83 | 178.39 | 165.61 | 670.14 | 662.59 | 704.67 | 652.35 | | |
| l | b) Non controlling interest | - | - | - | - | - | 20.73 | 12.43 | | |
| 15 | Other Comprehensive income attributable to | | | | | | | | | |
| | a) Owners of the Company | (4.20) | 14.67 | (35.73) | (3.26) | (2.87) | 6.41 | (1.98) | | |
| | b) Non controlling interest | - | - | - | - | - | (0.15) | (0.08) | | |
| 16 | Total Comprehensive income attributable to | | | | | | | | | |
| 1 | a) Owners of the Company | 129.63 | 193.06 | 129.88 | 666.88 | 659.72 | 711.08 | 650.37 | | |
| | b) Non controlling interest | - | - | - | - | - | 20.58 | 12.35 | | |
| 1 1/ | Paid up equity share capital (Face value of Re.1/- each) | 47.51 | 47.51 | 47.51 | 47.51 | 47.51 | 47.51 | 47.51 | | |
| | Reserve excluding Revaluation Reserves | - | - | - | 3,299.81 | 2832.91 | 3,122.66 | 2,629.69 | | |
| 19 | Earnings Per Share (Face value of Re. 1/- each) (not annualised) | | | | | | | | | |
| | (i) Basic (in Rs.) | 2.82 | 3.75 | 3.49 | 14.11 | 13.95 | 14.83 | 13.73 | | |
| Not | (ii) Diluted (in Rs.) | 2.82 | 3.75 | 3.49 | 14.11 | 13.95 | 14.83 | 13.73 | | |

- 1 The Standalone operations of the Company relate to only one segment viz., automotive vehicles and parts.
- 2 Investments made by the Company during the quarter ended 31st March 2019 includes,
- a. Rs.30 Crores in Equity shares of TVS Credit Services Limited, Chennai. b. Rs.15.25 Crores in Equity shares of TVS Motor Singapore Pte Ltd, Singapore.
- 3 The figures of the last quarter are the balancing figures between the audited figures in respect of the full financial year and the published year to date figures upto the third quarter of the respective financial years.
- 4 The Directors at the meeting held on 11th March 2019, declared a second interim dividend of Rs.1.40 per share (140 %) and the same was paid to the shareholders on 22nd March 2019.
- 5 The Board earlier declared first interim dividend of Rs. 2.10 per share (210%) and the same was paid on 3rd November 2018. The total dividend including second interim dividend for the year ended 31st March 2019 aggregating to Rs.3.50 per share (350 %) on 47,50,87,114 equity shares of Re.1/- each, absorbing a sum of Rs.199.98 Cr (including dividend distribution tax). The directors do not recommend any further dividend for the year 2018-19.

 6 As per Ind AS, Revenue from Operations is shown net off Goods and Service Tax (GST). However for the year ended 31st March 2018, Revenue from Operation includes Excise Duty of Rs. 343.22
- Crores and Rs.361.50 Crores in the above Standalone and Consolidated financials respectively, pertaining to the pre GST period April 2017 to June 2017.

 Effective April 1, 2018, the Company has adopted Ind AS 115 "Revenue from Contracts with Customers" using modified retrospective method. There were no adjustments required to the retained earnings of Standalone Financial Statements . The adjustments to the retained earnings of Consolidated Financial Statements as at 01st April 2018, were not material. The application of Ind AS 115 did not have any significant impact on recognitions and measurement of revenue in the financial results of the Company.

 8 The above audited financial results were reviewed and recommended by the Audit Committee and approved by the Board of Directors at their meetings held on 30th April 2019. The Statutory
- Auditors of the Company have expressed an unmodified opinion on these financial results.
- 9 Figures for the previous periods have been regrouped, wherever necessary, to conform to the current period's classification.

Place : Chennai Date: 30th April 2019

VS Motor Company\Limited

Chairman

Regd office: "Jayalakshmi Estates", No. 29, Haddows Road, Chennai 600 006

STATEMENT OF ASSETS AND LIABILITIES

Total equity

Non-current liabilities (a) Financial Liabilities i. Borrowings

(c) Deferred tax liabilities (Net)

ii. Trade payables

(b) Other current liabilities

iii.Other financial liabilities

a. Total outstanding dues of micro and small enterprises

b. Total outstanding dues of other than (ii) (a) above

Total non-current liabilities

(b) Provisions

Current liabilities (a) Financial Liabilities i. Borrowings

(c) Provisions

Total liabilities

Total Current liabilities

Total equity and liabilities

Liabilities

SEGMENT WISE REVENUE, RESULTS & CAPITAL EMPLOYED

| (Rs. In Crores) | | | | | | (Rs in Crores | | |
|--|------------------|------------------|------------------|------------------|----------|-----------------------------------|------------------|------------------|
| | | Standalone | | Consolidated | | | Consolidated | |
| Particulars | As at 31.03.2019 | As at 31.03.2018 | As at 31.03.2019 | As at 31.03.2018 | S. No | Particulars | As at 31.03.2019 | As at 31.03.2018 |
| • | | Audited | | | 1 | | Audited | |
| ASSETS | | | | | | 1 Segment Revenue | | |
| Non-Current Assets | | | | | | a) Automotive Vehicles & Parts | 18,332.51 | 15,728.00 |
| (a) Property, Plant and Equipment | 2,526.29 | 2,315.46 | 2,978.81 | 2,708.59 | | b) Automotive Components | 599.70 | 601.94 |
| (b) Capital work-in-progress | 116.64 | 91.74 | 603.92 | 273.87 | | c) Financial services | 1,601.65 | 746.67 |
| (c) Investment Properties | - | - | 137.70 | 138.40 | | d) Others | 0.07 | 1.39 |
| (d) Goodwill | - | - | 2.20 | 2.20 | | | | |
| (e) Goodwill on consolidation | | | 186.11 | 186.11 | | TOTAL | 20,533.93 | 17,078.00 |
| (f) Other Intangible assets | 53.02 | 56.41 | 61.98 | 58.55 | | Less: Inter-Segment Revenue | 373.94 | 376.25 |
| (g) Intangible assets under development | 140.59 | 39.39 | 140.59 | 39.39 | | Revenue from operations | 20,159.99 | 16,701.75 |
| (h) Financial Assets | - | | | | | | | |
| i. Investments | 2,300.67 | 2,035.38 | 309.80 | 294.04 | : | 2 Results | | |
| ii. Loans (Receivable from financing activity) | - | - | 3,624.80 | 2,826.25 | | Profit before tax and interest | | |
| iii. Other Financial assets | 0.15 | 0.13 | 16.52 | 17.08 | | a) Automotive Vehicles & Parts | 957.40 | 897.69 |
| (i) Investments accounted using equity method | - | - | 129.93 | 126.98 | | b) Automotive Components | 28.45 | 25.65 |
| (j) Non-current Tax assets (net) | 16.78 | 23.02 | 28.06 | 31.68 | | c) Financial services | 758.70 | 345.05 |
| (k) Other non-current assets | 60.32 | 64.74 | 144.40 | 162.42 | | d) Others | - | 0.07 |
| Total non-current assets | 5,214.46 | 4,626.27 | 8,364.82 | 6,865.56 | | | | |
| Current Assets | | | | | | TOTAL | 1,744.55 | 1,268.46 |
| (a) Inventories | 1,175.94 | 964.39 | 1,291.57 | 1,056.15 | | Less: i) Interest | 663.40 | 338.22 |
| (b) Financial Assets | | | | | | ii) Other unallocable expenditure | - | |
| i. Trade receivables | 1,414.14 | 968.37 | 1,546.07 | 1,070.88 | | net of unallocable income | - | - |
| ii. Loans (Receivable from financing activity) | | | 4,599.83 | 3,305.45 | | | | |
| iii. Cash and cash equivalents | 39.12 | 6.49 | 163.04 | 102.10 | | Profit before tax | 1,081.15 | 930.24 |
| iv. Bank balances other than (iii) above | 4.74 | 4.41 | 43.27 | 70.83 | 3 | Capital Employed | | |
| v. Other Financial assets | 14.47 | 14.23 | 101.50 | 83.63 | | a) Automotive Vehicles | 2,242.54 | 1,651.29 |
| (c) Current Tax Assets (Net) | 22.94 | 60.43 | 21:53 | 61.08 | | b) Automotive Components | 587.18 | 463.59 |
| (d) Other current assets | 483.55 | 511.65 | 564.86 | 574.62 | | c) Financial services | 5,584.17 | 3,190.01 |
| Total current assets | 3,154.90 | 2,529.97 | 8,331.67 | 6,324.74 | | d) Others | 0.85 | 0.85 |
| | | | | | | | | |
| Total assets | 8,369.36 | 7,156.24 | 16,696.49 | 13,190.30 | L | Capital employed | 8,414.74 | 5,305.74 |
| EQUITY AND LIABILITIES | | | | | | | | |
| Equity | | | | | | | | |
| (a) Equity Share capital | 47.51 | 47.51 | 47.51 | 47.51 | | | | |
| (b) Other Equity | 3,299.81 | 2,832.91 | 3,122.66 | 2,629.69 | | | | |
| Equity attributable to owners | 3,347.32 | 2,880.42 | 3,170.17 | 2,677.20 | | | | |
| Non-controlling interest | 0,047.02 | 2,500.42 | 245.77 | 181.08 | | | | |
| Total equity | 2 247 22 | 2 000 42 | 2 445.77 | 0.050.00 | | | | |

3,347.32

709.12

58.61

212.63

980.36

668.82

74.57

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294.94

59.65 **4,041.68**

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53.76

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2,414,26

210.40

278.54

62.02 **3,756.27**

4,275.82

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3,415.94

4,909.16

89.64

96.96

5,095.76

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79 24

3.080.44

1,316.32

389.92

8.184.79

13,280.55

16,696.49

65.06

2,858.28

2,360.93

86.53

54.71

2,502.17

3.192.46

2.575.88

1,527.23

394.12

65.20

7.829.85

10,332.02

13,190,30

74.96

Place : Chennai

Date: 30th April 2019

